The Davis Companies
Senior Counsel

TITLE: Senior Counsel

COMPANY: The Davis Companies

LOCATION: Boston, MA

REPORTING RELATIONSHIP: The Senior Counsel will report to the head of the Legal department.

COMPANY BACKGROUND: The Davis Companies is a vertically integrated real estate investment, development, and management firm with a 50-year track record of investing across market cycles on behalf of private and institutional investors. Headquartered in Boston with an office in New York, Davis operates a fully integrated platform of approximately 120 professionals spanning investments, development, asset management, property management, and corporate operations. Since inception, Davis has invested approximately $12.8 billion of gross asset value and raised $2.9 billion of equity across five value-add funds, executing complex transactions across equity, structured capital, and credit strategies. Over the course of its history, the firm has owned, operated, and developed more than 37 million square feet of commercial space and nearly 14,000 residential units. For more information on The Davis Companies, please visit http://www.thedaviscompanies.com.

ROLE & RESPONSIBILITIES:

The Senior Counsel is responsible for handling a broad range of legal work in connection with TDC's activities. Although the Senior Counsel reports to the head of the Legal department, this position will be working with members of TDC staff from all of the company's departments. In addition, the Senior Counsel is responsible for overseeing the work of TDC's legal assistant and paralegal as well as outside counsel on a range of legal matters and for coordinating with TDC personnel.

Specific responsibilities will include, but are not limited to, the following:

- Managing TDC's transactional deal flow, including the assignment of internal and external counsel and the marshaling of non-legal resources (e.g., other TDC departments, accountants and environmental professionals) to meet the needs of each transaction.
- Ensuring that each transaction is handled in a manner which is cost-effective in light of its complexity.
- For assignments handled directly by the Senior Counsel, playing a lead role coordinating all aspects of the transaction and delivering a top-quality result. This may include significant direct drafting and negotiation by the Senior Counsel of myriad transactional real estate agreements.
- Analyzing complex real estate investment transactions and providing strategic advice to TDC's transactional and executive teams.
- Assisting as needed with the development and oversight of TDC's SEC, ERISA and other regulatory compliance policies and procedures.

- Providing legal analysis, advice and support in connection with all potential investments, including commercial loans, real estate equity and credit investments, joint venture agreements, real estate fund investments, debt and equity asset management matters, workouts, foreclosures, bankruptcies, and sales of properties and investment interests.
- Working with and overseeing outside litigation counsel and outside counsel retained to handle complex and/or non-Massachusetts based transactional work, including oversight of legal bills.
- Perform other related duties, as required.

SKILLS & QUALIFICATIONS:

- JD with at least 10 years of relevant experience at a private law firm or an in-house legal department, each with a real estate focus.
- Experience with real estate investments, including real estate equity and joint venture matters, and ability to work on a broad range of real estate investment transactions.
- Strategic and analytical thinker with exceptional problem-solving skills, sound judgment, and a practical, creative approach to complex legal and business issues.
- Excellent interpersonal communication, and collaboration skills with the ability to work effectively across a fast-paced, cross-functional organization.
- Highly organized with the ability to manage multiple priorities, adapt to changing business needs, and thrive in a dynamic, entrepreneurial environment.
- Ability to work both independently and collaboratively while managing competing priorities in a fast-paced environment.
- Accountable, resourceful, and relentless: consistently looking for ways to innovate or improve to do things better.
- Demonstrates the highest standards of integrity, professionalism, maturity, and discretion.
- A high level of energy, enthusiasm and positivity.

COMPENSATION & BENEFITS:

Base Salary Range: $240,000–$250,000

Compensation will include a bonus, and an attractive benefits package.

We are an equal opportunity employer. All qualified applicants will receive consideration for employment without regard to **race, color, religion, sex (including pregnancy), national origin, age (40 or older), marital status, sexual orientation, gender identity/expression, citizenship, real or perceived disability or handicap, genetic predisposition, veteran status, and/or any other protected category in accordance with applicable federal, state or local laws.**